Stichting Ecosystem Restoration Foundation

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Chamber of Commerce
No. 68105800

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Dear Friends

Greetings and very best wishes to the people all over the world who are interested in the development and growth of the Ecosystem Restoration Camps Movement. I hope that you, your family and your friends are all living in health and peace at this time.

What an exceptional year 2020 has been. The suffering and sadness of so many people who have lost their lives or lost loved ones to COVID-19 is heartbreaking and the pandemic is only one of many crises that we have endured in 2020.

For me it was a year of living outdoors, feeling the subtle changes in the winds and temperatures. Often I spent more time talking to animals and birds than to people. This was definitely good for me physically. It was also a year where I experienced having to flee the growing forest fires. This led to working with people who lost their homes in the fires learning how to react to keep toxic pollution from entering the water cycle and polluting the soils. This has led to considering how to replace toxic low quality industrial buildings with all-natural artisanal buildings off the grid and of enormous charm.

It has also been a time to meet and experience the sadness and anxiety of many who are suffering from the many cascading crises. Through the isolation of quarantine and the many other challenges we all faced, 2020 was also a time of growth for the Ecosystem Restoration Camps movement. This fact is very important. It shows that this movement addresses exactly what is needed at this time to help transition an evolving human society to a survivable and sustainable civilization. The time for this change is now.

Working together in harmonious teams makes it possible to grow healthy fertile soils and collectively consider the forces and processes that underpin life on Earth. Study of Earth systems reveal complex multi-dimensional symbiotic systems. Many different species of living beings symbiotically living together.

Peace and Love are not to be ridiculed. War, violence, domination are sadistic and uncivilized. Peace and Love are the manifestations of higher consciousness.

We have the ability to share the wealth of the Earth and recognize that it comes from nature and not from clever human products. We are not consumers, we are human beings. Humanity restoring the Earth and tending it as a sacred garden on a planetary scale is a chance to choose the flourishing path.

The path of restoration has the potential to transform the Earth and the human spirit. It is important to choose carefully at this time because the path we take determines where we will end up.

John D. Liu
Ecosystem Ambassador, Commonland Foundation Chair, Ecosystem Restoration Camps Advisory Council
FOREWORD FROM THE SUPERVISORY BOARD

Brussels,

Dear Ecosystem Restoration Camps members, followers, supporters, friends, practitioners.

We have all been witnessing a very challenging year. Even though this year has been marked by the pandemic that impacted us as an organization and all of us as individuals, it has also been marked by great achievements and has directly and indirectly raised awareness about the importance of having functional ecosystems that support life on our planet.

We, humans, are part of the problem but we are also part of the solution. The latter is what we have been relentlessly working on at Ecosystem Restoration Camps. The increasing number of camps are offering places where people can join to collaboratively restore the earth and heal their minds.

The Supervisory Board and Board of Directors have been working on a 3-year strategy plan in which ambitious but achievable goals have been set-out to increase the positive impact of each camp through a range of services.

Rushing into the UN Decade on Ecosystem Restoration, I am convinced that we are getting adequately geared up to significantly contribute to the “Great work of our time”.

Sincerely yours,

François De Keuleneer
Chairman Supervisory Board
Ecosystem Restoration Camps ("ERC") are locations for people around the world to participate in ecosystem restoration. These camps form living laboratories where techniques are developed to effectively restore and rehabilitate ecosystems, introduce regenerative uses of ecosystems, and educate people on these techniques. ERC offers ordinary people the opportunity to discover personal efficacy in the face of climate change, biodiversity loss, drought, poverty and hunger crises. New and existing restoration projects can add the camp concept to their work to increase their impact, find support in the realisation of their goals and reach out to people around the world. Our vision is aligned with those that partner with us to make ecosystem restoration happen. It reads:

**OUR VISION**

We envision a fully-functional, peaceful, abundant, biologically diverse Earth brought about through cooperative efforts for the ecological restoration of degraded lands.

**OUR MISSION**

1. To work together to restore ecological functionality (natural infiltration and retention of available rainfall and moisture, fertile organic soils and returning complete vegetative cover of trees and grasses) to designated areas;

2. To create “Research, Training and Innovation Centers for Ecological Restoration” to engage people in inquiry into ecological restoration;

3. To train people in existing techniques and for the innovation of new techniques for restoring degraded lands in perpetuity.
Restoring the Earth positively impacts both livelihoods and communities. To ensure that our contribution to humanity is ethically sound, we have embraced a set of core values that guide the work of the Foundation. These core values are reflected in our code of conduct and manifesto. We are a global movement of humble, passionate individuals driven to act to reverse humanity’s negative impacts on the land that sustains life on Earth.

- We recognise that without thriving ecosystems we are nothing and feel a profound obligation to preserve and restore degraded land wherever it may be found.

- We are not self-seeking but rather committed to working together towards a collective outcome that is bigger than any individual, that benefits us all, and that benefits future generations.

- We are willing to share our knowledge, our time, our expertise and our labour, making it as accessible as possible, knowing that we are doing the right thing.

- We treat one another with respect and as equals in our shared endeavour, no matter how much or how little each of us may be able to give.

- We communicate openly and honestly, celebrating our diversity, and embracing our differences without allowing these to impede progress towards our shared goal.

- We act with an open mind, open heart and open will; prepared to learn new skills and methods for land restoration from those with knowledge and expertise in this area.

- We strive to communicate the essence of our work to others such that together we can build a movement that restores resilient abundance to land and ecosystems that we have degraded.
This is the 2020 Annual Report of the Ecosystem Restoration Camps movement. This movement is supported by a foundation in the Netherlands - the Stichting Ecosystem Restoration Foundation (“ERF”) - and an entity incorporated in the USA - ERC USA Inc (“ERC USA”). Ecosystem Restoration Camps is a global partnership of organisations restoring and rehabilitating ecosystems around the world and/or introducing regenerative uses of those ecosystems. This report covers the activities of the ERF and ERC USA.

It is our intention to provide you, the reader, with a brief report that gives you a succinct overview of the activities of ERF in 2020. The financial report is an abbreviated version of the full financial statements, which can be downloaded here. The report ends with a projection of our work in 2021.
2020 was marked by the global Covid-19 pandemic that has hurt so many of our fellow human beings and made the need for a healthy relationship between humanity and the inextricably linked natural world so apparent.

COVID-19 made it nearly impossible for people to travel to camps, or for local communities to collaborate on the ground in ecosystem restoration activities. Self-sufficiency of camps through offering paid-for activities at camps, was a major goal for 2020 which could therefore not be achieved. In some parts of the world the impact of the virus was limited, and camps situated there have continued their activities very much with the participation of local community members.

Nevertheless, ERC continued to grow and involve more and more people in our collaborative effort to give humanity a thriving future in abundant ecosystems.
In 2020, the Ecosystem Restoration Camps movement grew with 30 camps to 37 camps. We are meeting a need amongst ecosystem restorers to provide a community, to link to a global audience, and to find strength and progress in collaboration.

In previous annual reports, we communicated in detail on the activities at each of the camps. This was possible due to the small number of camps. However, the annual report will no longer include this level of detail, as we realise we will never be able to provide enough detail per camp to ensure full transparency in a brief report like this. Instead, you will find this report laced with short and pictorial testimonies. If you are interested in learning more about what is going on at camp level, make sure you subscribe to our newsletter and social media channels where stories from each of the individual camps are regularly shared. Also feel free to approach these camps directly for more information. Each camp is its own entity with its own reporting. We do believe it is important to share what happens at camp level with our donors and members and, for this reason, we organise regular “Fireside Chats” with camps using Zoom. You are encouraged to ask the camp-coordination team for any information you would like during these chats.

Camp Dryland Solutions in Somalia is looking to restore the semi-desert grassland ecosystem that has been degraded through deforestation, overgrazing, soil erosion, drought, disappearing wildlife and conflict.
CAMPS IN NUMBERS

2017

1 Camp

6 hectares being regreened

trees planted (unknown)

2018

1 Camp

6 hectares being regreened

21,500 trees/plants planted

2019

7 Camps

311 hectares being regreened

29,080 trees/plants planted

2020

37 Camps

1,471 hectares being regreened

345,243 trees/plants planted
In the coming years we will start to provide more detailed impact-figures for each camp and on the aggregate level for the entire movement. We recognise that the indicators we report on now are very limited, especially in showing our impact on an ecosystem-level. We are working diligently to introduce measurement techniques at each of the camps and collecting the information globally to be shared with all that want to learn about the impacts of our camps.

In our 2019 annual report we stated that we would focus on building our camper-camp matching platform. Due to COVID-19 we decided not to prioritise the completion of this system. We will have it up and running mid-2021, with the hope that the COVID-19 pandemic will have reached a point where travel and joint work will be possible again.
One of ERC’s highlights of 2020 has been the first and complete sold-out instalment of the online Ecosystem Restoration Design (ERD) course in collaboration with Gaia Education. This 8-month course introduced some key ecosystem restoration concepts and approaches and learnings from some of the most prominent actors and projects around the world.

Education is embedded in our mission and in 2021 we will further expand on our educational programs with more ERD courses. Building on the success of the introductory course we aim to develop new courses that dive deeper into the different topics taught at the ERD course and connect them to real life implementations at the camp level.

These courses not only directly contribute to our mission and vision but at the same time offer the camps and Foundation a financial income stream that enables us to become less dependent on one-time donations.

Seb, Student

“I’ve had such a good time on it and I’ve loved every module! I hope to be able to start my own restoration project somewhere in the world and look forward to putting all this knowledge into action.”

Iona, Student

“I decided to take this course when I realised there was nothing more important than regenerating what was left of nature. If you think we’re headed in the wrong direction, then why work on anything else?”

Peter, Student

“I decided to take the ERD course is because the world desperately needs people to restore it to the way it was intended with all the natural balances and cycles in place. I am going to try to apply the knowledge [I have acquired] by making a tiny forest in my home town of Amsterdam, together with other students and other stakeholders, where animals and birds and plants can feel at home again in the city.”
In 2020 we joined as an official supporting partner of the UN Decade on Ecosystem Restoration, which starts in 2021 and will run until 2030. We look forward to working with all the partners and the United Nations to make this decade a success.
In 2020, we established a registered non-profit operation in the United States with 501(c)(3) charitable giving status to expand the reach and impact of the global Ecosystem Restoration Movement.

ERC USA has its own staff and board and will have its own report. Erin Beasley, former member of the ERC Supervisory Board since its inception in 2017, has been appointed President and Executive Director.

The ERC USA 2020 Annual Report can be downloaded here.

US donors and foundations can now make a tax-deductible donation to the global Ecosystem Restoration Camps movement, knowing that their contribution will fully support the work of the movement.

For European donors, tax deductible donations are also possible through the Transnational Giving Europe (TGE) network.

The Stichting Ecosystem Restoration Foundation (ERF) is set up in February 2017 to support the Ecosystem Restoration Camps movement. The Foundation employs a small staff, raises and manages funds, maintains the ERC communication instruments, supports knowledge exchange and camper/camp matching, and builds the IT infrastructure to support the work of the camps. The Foundation is overseen by a Supervisory Board. The Foundation also coordinates its Advisory Council.

ERF and ERC USA are in close collaboration with each other and, where possible, use similar IT infrastructure systems.
The articles and responsibilities of the Supervisory Board were adopted in 2017 and are available online. The composition of the Supervisory Board changed in 2020 with Marieke Karssen and Steven Lang leaving the Supervisory Board. Erin Beasley left the Supervisory Board to take on the role of President and Executive Director of ERC USA. The Board was strengthened with the addition of Paloma Caro, Reem N. Bsaiso and Nanno Kleiterp.

The current Supervisory Board composition:

- **François De Keuleneer** (Belgium) - Chair
- **Rhamis Kent** (United Kingdom) - Member
- **Jane Wegesa** (Kenya) - Member
- **Loucky Spit** (The Netherlands) - Member
- **Paloma Caro** (Chile) - Member
- **Nanno Kleiterp** (the Netherlands) - Member
- **Reem N. Bsaiso** (Jordan) - Member
In addition, the Foundation is supported by a volunteer Advisory Council of recognised leaders who support ERC’s vision and mission, and who are available to provide strategic advice on a range of issues to the Boards and staff. John D. Liu chairs the Advisory Council. In 2020, the following people joined the Advisory Council, which now comprises 37 members:

- **Mark Cohen** - Co-founder of Far Valley Farm Community Land Trust and Founder of Belize Agroforestry Research Center
- **Misha Teasdale** - Founder of Greenpop
- **Carl Pretorius** - Managing Director of Just Trees
- **Leo Horn** - Head of the World Resources Institute, UK Office
- **Mark Shepard** - Forest Agriculture Enterprises and New Forest Farm
- **Helmy Abouleish** - CEO of SEKEM Initiative
- **Li An Phoa** - Founder of Drinkable Rivers
- **Tom Duncan** - CEO of Earthbanc; Co-Founder of Liquid Token and Research Fellow CRDC George Mason University (Earth Back to Eden Project)

**NEW ADVISORY COUNCIL MEMBERS**

- **John Button** - Permaculture Designer & Co-Founder of Green Gaia Project
- **Wouter van Eck** - Designer & Co-Farmer of FoodForest Ketelbroek and Chair of Voedselbosbouw Foundation
- **Sonne Copijn** - Director of Bee Foundation
- **Michael “Skeeter” Pillarski** - Founder of Friends of the Trees Society and Founder of Global Earth Repair Foundation
In a move, strongly determined by the COVID pandemic, the Foundation focused on strengthening and improving its internal processes and realising the IT infrastructure needed to support the Camps movement. We are setting up our processes to support hundreds of camps and people around the world to join in the work of restoring our ecosystems. Fundraising remained a major priority with several proposals still under consideration by potential funders to support the work at the camp level and to realise our IT ambitions.

The Foundation focused on improving its financial management in 2020, externalising its bookkeeping and increasing its transparency. This separation of function, and the institution of formal administrative processes, sets the Foundation up for financial audits that lead to accountant approvals that follow the global accountancy standards. This is much needed for our institutional donor management. Our aim is to significantly improve our transparency. Starting in 2021, the Foundation will provide a quarterly financial report on its website. We have also improved our Customer Relationship Management system with support from HubSpot and Mustardseed Trust.
The staff of the Foundation was in 2020 structured in focused teams, and consisted of:

**Directors**
Pieter van der Gaag and Jan Hein van der Hoeven

**Camp Coordination team**
Ashleigh Brown, Inge Kerkhof, Mick dos Santos (intern)

**Fundraising team**
Cristina Pianca and Fae Rinaldo

**Communications team**
Cath Ritchie, Egle Stropute, Ben Stromback, Paul Browne (volunteer)

**Admin Support**
Katie Bates (volunteer)

**Knowledge Support and Education**
Oliver Goshey, Abbie Caldas, Inge Kuijper, Grace Kenney (all voluntary)

In 2020 Cath Ritchie from South Africa joined our Communications team. We are deeply grateful for their contribution and commitment!
In 2020 we saw the further development of the ERC California Hub, which coordinates a network of individuals and supports the efforts of camps based in California, United States. We are working to establish a formal relationship, and support coordination at the regional scale. The ERC California Hub has undertaken fundraising for camps, the production of a mobile kitchen, and has set up a council to govern its work that includes camp leaders in the area. Major emphasis in 2020 was placed on ‘cultural competence’ in relation to the history of settlers and native Americans living in the United States.

In 2020, a group of individuals in Sweden, Norway, Finland and Denmark decided to collaborate on the establishment of an ERC Nordics Hub. This hub aims to rally local projects into becoming part of the global Ecosystem Restoration Camps movement and will develop further in 2021.

In response to these developments, a ‘Hub-Strategy’ is being developed to help support the establishment of such hubs and delineate how the global effort and these regional efforts will collaborate. We will follow up to the status of this Hub Strategy in 2021 in our reports.
SERVICES OFFERED TO THE ERC MOVEMENT

ERF has undertaken the following efforts to support the vision and mission of the ERC movement.

FINANCIAL SUPPORT

The ERC Foundation works together with the camps to raise funds. Several proposals went out to potential funders in 2020 and we hope these bear fruit in 2021.

We organised four crowd funders in 2020. The first campaign started in 2019 and ran into 2020. It raised 3,870,66 EUR for Camp Uthai in Thailand, which used this funding to purchase a solar pump and equipment for their restoration work. The second crowd funder was run to support an agroforestry effort at Camp Contour Lines in Guatemala and this campaign raised 10,112,30 EUR. The California Hub raised approximately 15,000 USD to support the development of a mobile kitchen that can be used at camp-experiences at all camps in the area. Following the devastating 2020 wildfires in California, which threatened the pollution of a vital watershed, we held a crowd funder for ERC members in California to combat the effects of the fire. This raised 13,734 USD. And finally, we raised 2,042 EUR and 615 USD in gift memberships and fruit trees for our camps in our year-end campaign.

Harvesting mangrove seeds and fruit at Camp Mombasa Mangroves in Kenya
As mentioned, our online Ecosystem Restoration Design course in collaboration with Gaia Education launched to 138 participants. 21 new ecosystem restoration projects emerged.

Our aim was to implement our Monitoring and Evaluation Framework at all camp locations. Through this framework we hoped to be able to gather the data needed to show the world that ecosystem restoration is good for Soils, Souls and Societies - improving ecosystems, transforming people, and building thriving and strong communities in the areas being restored. However, we have learned that camps are very much focused on doing, and not so much on measuring. As such little data was gathered. We are currently exploring other methods to gather such data in 2021. At the end of 2020 we started to review the Monitoring and Evaluation Framework and started building partnerships with potential supporting institutions in this work, such as remote-sensing and local universities.
COMMUNICATIONS

Communication is a vital part of the work of ERF. It helps the global community understand what is happening at Ecosystem Restoration Camps around the world. Reaching a growing audience, remains a priority for ERF.

Performance of our communications channels in from 01 January – 31 December 2020

16 Newsletters sent to 4,695 subscribers (2019: 3,000) and 16 sent to members (the latter contain more detail, and invitations to members-only events)

Membership Q&As with camps and leading experts - 6

The website received 84,919 unique visitors in 2020, which is an increase of 110% (in 2019 it was 40,472).

Facebook as at 31 December 2020:
ERC organisation page
16,777 followers (2019: 10,800)
ERC community group
27,059 members (2019: 21,400)
242 posts (excl. paid ad campaigns)

Instagram as at 31 December 2020:
5,963 followers (2019: 2,942)
191 posts

Twitter as at 31 December 2020:
1,735 followers (2019: 1,272)
117 tweets
SIGNIFICANT EVENTS

In June 2020, in collaboration with Woodshed Studios, a 5-hour livestream was organised, involving some of the leading experts and activists in the global ecosystem restoration movement. This marathon event was hosted by John D. Liu and featured participation from Jane Goodall, Paul Stametz, Willem Ferwerda, and others.

We introduced a new way for members of ERC to interact with the camps and experts on the Advisory Council through Membership Q&As. We organised six of these events during the course of the year, including one with the makers of the Netflix documentary “Kiss the Ground”.

Natural building at Camp Altiplano in Spain
LAUNCHING IT PROJECTS

In 2020 we started with the development of four major IT projects:

**Customer Relationship Management tool**

We greatly improved our ability to manage our membership and contact database, including mailings and newsletters, with the generous support of HubSpot and Mustardseed Trust. This project will be completed in January 2021;

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**Knowledge Exchange platform**

We are proud to have started working with the people at Zendesk on a knowledge exchange platform for our camp community, Advisory Council, and - in 2022 - the entire global community of people working on and interested in ecosystem restoration and regenerative uses of ecosystems;

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**Camper-Camp matching platform**

With the help of a volunteer expert in IT platform-systems we are building a camper-camp matching platform that will enable camps to find experts and potential volunteers around the world. Students, experts and anyone else who wants to join in the work of the camps, can find a camp and activity at the camps through this platform;

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**Impact Indicator Warehousing system**

We have started to develop a warehousing system to collect and disseminate impact data from the camps.
2020 CUMULATIVE IMPACT

- **37** Camps
- **9,511** Restoration Campers
- **2,721** Hectares Under Restoration
- **395,823** Plants and Trees Planted

Plantations of more than 30,000 agaves and 3,000 mesquites have been established at Camp Via Organica in Mexico.
The Foundation received funds from three primary sources in 2020:

**GRANTS FROM CHARITABLE INSTITUTIONS**
In 2020 we received a total of 184,687 EUR in grants (2019: 183,588 EUR). A major grant giver is Mustardseed Trust. Other large institutional donors prefer to remain anonymous. For legal and tax purposes that information is available at the foundation.

**MEMBERSHIPS & ONLINE DONATIONS**
In 2020, we grew to 846 members (2019: 555) and received 151,642 EUR in donations through our website, the Founding Friends campaign, and through people raising funds for us in lieu of birthday gifts (2019: 85,723 EUR). We strongly believe the number of members needs to grow as membership represents public support for the work we are doing.

**DIRECT DONATIONS**
We are proud to have received 29,968 EUR in the form of corporate sponsorships by DEME, Le Slibard, NatureLab, and Delinat. This includes a donation of 446 EUR by Gone West for the planting of trees.
Commentary on 2020 expenses:

114,008 EUR (2019: 175,269 EUR) was spent in support of ERCs camps

92,491 EUR was spent on our knowledge exchange and educational work (2019: 0 EUR).

The directors received jointly 75,830 EUR EUR in gross salaries (2018: 59,788 EUR).

21,639 EUR was spent on membership recruitment. The cost of paying service providers was 5,985 EUR.

Our expenses exceeded our income by 18,869 EUR (2019: surplus of 24,262 EUR). This money was earmarked for the continuity reserve built up in 2020.

The ERC staff constantly strives to keep overheads as low as possible. We do not rent an office, and work either as volunteers or with minimal compensation. The majority of our meetings are conducted online to avoid travel costs as well as the associated CO2 emissions.
ERC is aware that the COVID-19 pandemic is likely to continue to disrupt our ability to have campers from around the world join in the restoration efforts at campsites. The COVID-19 pandemic may also make more people aware of the urgent need to restore and rehabilitate our ecosystems and to introduce regenerative uses of these ecosystems without delay.
WHAT WE WILL DO IN 2021

ERC will increase the number of camps to 50. In doing so, we will be well on our way to achieving our goal to have at least 100 camp locations around the world.

We will complete the build of a camper/camp matching platform, where camps can present their need for people to an audience of people who want to join in a camp.

With the generous support of Zendesk, a California based Software developer for Helpdesk and Knowledge Exchange software, we started to develop our knowledge exchange mechanism in 2020, which will focus on helping camps receive practical answers to their questions from the camp community as a whole and from the community of experts in the Advisory Council. We will launch this platform to the camp community in the first quarter of 2021. We plan to open this platform up to the global community before the end of the year 2022.

In 2021 we will build a data management warehouse to collect and disseminate impact data from the camps. We will also investigate methods to gather the data at camp level.

We will continue to deliver our current Ecosystem Restoration Design Course, together with GAIA Education, and develop further educational offerings throughout 2021.

Local villagers learn how to prune fruit trees at Camp Contour Lines in Guatemala
FINANCIAL OUTLOOK

It is our aim to reduce our dependence on institutional financial support. We hope to further develop our membership, which should in the future become a large part of our income stream. We are also planning on obtaining a significant share of our income through the fees paid for activities at camp and our educational courses. Finally, we will aim to build a fund for camps where camps that need money for an essential camp-investment can request financial support. Camps with surplus income will be asked to donate back into the fund, so that it can be maintained for years to come.

In 2020, we were confronted with an unprecedented global pandemic, not faced in the past 100 years. The COVID-19 pandemic is still affecting our resources. Membership is not growing fast enough. We are offering members who are cancelling their payment because of COVID a free membership, so that they can stay part of the movement and start contributing again once their own economic conditions improve.

Camps were not able to organise activities in most regions of the world due to the COVID-19 pandemic. This affected their resources and ability to undertake their restoration plans.

Furthermore, our regular, larger funders are diverting their resources to much-needed investments in the battle against COVID and its immediate impacts on the livelihoods of millions of people around the world.

At the time of writing of this report, it remains a challenge to predict how our financial situation will develop. We are continuing to raise funds and continuing to reach out to potential members. We do note that - as shown in this report - we also continue to grow financially.

We have been able to do a great deal of work with very little budget and thanks to in-kind support from IT companies and volunteers around the world. The fact that camps are independent and established projects, with their own funding, makes it possible to stand strong on their shoulders! There is more funding going to the work than we have raised or reported on here. We feel confident that we will remain a stable organisation that is capable of delivering the work that is needed and provide the needed services to the camps around the world.
## FINANCIAL STATEMENTS

### NOTES OF THE PROFIT AND LOSS ACCOUNT

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<th>2020</th>
<th>2019</th>
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<tr>
<td><strong>€</strong></td>
<td><strong>€</strong></td>
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<tr>
<td><strong>BENEFITS</strong></td>
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<tr>
<td>Institutional donations</td>
<td>184.687</td>
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<td>Individual donations</td>
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<td>Corporate Sponsorships</td>
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<td><strong>Total Benefits</strong></td>
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<td><strong>297.359</strong></td>
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<td><strong>DELIVERED PROJECT</strong></td>
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<tr>
<td>Delivered project</td>
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<td>175.307</td>
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<td><strong>DELIVERED PROJECT</strong></td>
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<td>Support camps</td>
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<td>175.269</td>
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<td>Knowledge exchange and education</td>
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<td>Exchange differences</td>
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<td>Payment differences</td>
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<td><strong>Total Delivered Project</strong></td>
<td>207.276</td>
<td>175.307</td>
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OTHER STAFF COSTS

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<tr>
<th>Cost Description</th>
<th>2020</th>
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<td>Gross salary managing board</td>
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<td>Social charges</td>
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<td>Change vacation pay and days</td>
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<td>Directors</td>
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<td>116,863</td>
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</table>

AVERAGE NUMBER OF EMPLOYEES

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>1,4</td>
</tr>
<tr>
<td>2019</td>
<td>-</td>
</tr>
</tbody>
</table>
### Depreciations of Intangible, Tangible Fixed Assets and Investment Property

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Depreciations of tangible fixed assets</td>
<td>56</td>
<td>-</td>
</tr>
</tbody>
</table>

### Depreciations of Tangible Fixed Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inventory</td>
<td>56</td>
<td>-</td>
</tr>
</tbody>
</table>

### Overhead Costs

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of fundraising</td>
<td>25.299</td>
<td>9.825</td>
</tr>
<tr>
<td>Office costs</td>
<td>821</td>
<td>392</td>
</tr>
<tr>
<td>Overhead</td>
<td>28.866</td>
<td>24.335</td>
</tr>
<tr>
<td><strong>Total Overhead</strong></td>
<td>54.986</td>
<td>34.552</td>
</tr>
</tbody>
</table>

### Cost of Fundraising

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising costs</td>
<td>21.639</td>
<td>2.216</td>
</tr>
<tr>
<td>Travelling and subsistence cost</td>
<td>2.307</td>
<td>6.299</td>
</tr>
<tr>
<td>Fundraising</td>
<td>908</td>
<td>-</td>
</tr>
<tr>
<td>Promotional gifts</td>
<td>445</td>
<td>-</td>
</tr>
<tr>
<td>Photography and design costs</td>
<td>-</td>
<td>680</td>
</tr>
<tr>
<td>Representation costs</td>
<td>-</td>
<td>630</td>
</tr>
<tr>
<td><strong>Total Cost of Fundraising</strong></td>
<td>25.299</td>
<td>9.825</td>
</tr>
</tbody>
</table>
### OFFICE COSTS

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration costs</td>
<td>738</td>
<td></td>
</tr>
<tr>
<td>Administrative penalties</td>
<td>68</td>
<td>-</td>
</tr>
<tr>
<td>Office equipment</td>
<td>15</td>
<td>392</td>
</tr>
<tr>
<td></td>
<td>821</td>
<td>392</td>
</tr>
</tbody>
</table>

### OVERHEAD

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Costs</td>
<td>16.049</td>
<td>14.620</td>
</tr>
<tr>
<td>Accountant costs</td>
<td>7.632</td>
<td>1.851</td>
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<tr>
<td>Business insurance</td>
<td>3.498</td>
<td>612</td>
</tr>
<tr>
<td>Legal costs</td>
<td>1.688</td>
<td>1.815</td>
</tr>
<tr>
<td>Consultancy costs</td>
<td>-</td>
<td>3.982</td>
</tr>
<tr>
<td>Contributions and subscriptions</td>
<td>-</td>
<td>1.456</td>
</tr>
<tr>
<td>Other general costs</td>
<td>-1</td>
<td>-1</td>
</tr>
<tr>
<td></td>
<td>28.866</td>
<td>24.335</td>
</tr>
</tbody>
</table>

### INTEREST AND SIMILAR EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest and similar expenses</td>
<td>5.985</td>
<td>3.461</td>
</tr>
</tbody>
</table>
### INTEREST AND SIMILAR EXPENSES

<table>
<thead>
<tr>
<th>Expense</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transaction costs STRIPE</td>
<td>1.992</td>
<td>-</td>
</tr>
<tr>
<td>Transaction costs Mollie</td>
<td>1.513</td>
<td>-</td>
</tr>
<tr>
<td>Bankcharges and commission</td>
<td>944</td>
<td>608</td>
</tr>
<tr>
<td>Transaction costs Paypal</td>
<td>747</td>
<td>563</td>
</tr>
<tr>
<td>Transaction costs Donorbox</td>
<td>646</td>
<td>-</td>
</tr>
<tr>
<td>Transaction costs TransferWise</td>
<td>143</td>
<td>2.290</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>5.985</td>
<td>3.461</td>
</tr>
</tbody>
</table>
OUR PARTNERS & SPONSORS

We are deeply grateful for the generosity of our Founding Friends, and for support received from Corporate Partners and Foundations - both listed below and anonymous - who enabled us to carry out the work of the Ecosystem Restoration Camps movement in 2020.
TOGETHER, WE ARE RESTORING THE EARTH

www.ecosystemrestorationcamps.org